



## Ace Technology Partners Case Study

### USAF Relies on Ace Technology Partners Workstations Around the World

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Phil Holeman, Mission Planning Systems Hardware Manager.

#### Their Challenge

Scott Air Force Base in Illinois is headquarters of the U.S. Air Force's strategic Air Mobility Command (also referred to as Mission Planning). Ace Technology Partners recently completed and shipped more than 1,000 workstations, each with 2 monitors, to the location. The workstations were then shipped to nine locations all over the world; including Afghanistan, Kuwait, Qatar, Germany, England and Japan.



#### Our Solution

Ace Technology Partners has been working with Mission Planning for about 4 years. During that time the organization has ordered thousands of workstations and ruggedized laptops. So there was already a comfort level between the entities.

Before the initial order was officially awarded, Mission Planning required a test workstation from several potential vendors, including Ace Technology Partners. Phil Holeman, Mission Planning Systems Hardware Manager said, "We looked at a number of vendors, but Ace came in with a good value and everything we wanted and that was important. We are spending the taxpayers' money after all."

The custom workstations needed to accommodate legacy technology and achieve compatibility with multiple operating systems—a tall order for any technology manufacturer, but not for Ace.

Ace Technology Partners Regional Sales Manager Gary Mosso said, "Building these workstations to be compatible with several operating systems was a challenge for our engineers. Also, we had to source components that are generally not available anymore. But the experience of our engineers and our strong partner network allowed us to deliver exactly what this client wanted."

#### Their Success

Once the order was complete, Mission Planning performed a second round of comprehensive tests on a representative sample prior to shipment. These tests concluded that the workstations and monitors were good to go. The technology was delivered on time and according to spec.

"Ace does everything they can to ensure that the products are delivered on time," Phil said. "But there have been occasions where a delay was beyond their control. For example there was an issue with one of their suppliers; Ace went above and beyond to resolve it quickly, so it was barely a blip."

He added, "The equipment continues to perform beyond my expectations. "Their warranty service has always been very good—in fact we rely on it. Would I order from this company again? Well I base everything off past performance. We have 1,000 workstations performing very well and that says about everything. I would definitely recommend Ace Technology Partners."

### **Ace Technology Partners LogiCAD Workstation**

Our LogiCAD workstations are custom configured to individual needs. Offering solutions from 1-4 CPUs, and with up to 8 GPUs in a single system, clients are only limited by their imagination. Our solutions include rack/tower-based configurations and remote access engineering workstations using PCoIP technology.

#### **Standard Criteria:**

- 80+ certified power supplies (single or redundant)
- Processing requirements (CPU)
- Office environment/datacenter
- Multiple GPU solutions
- RAID storage
- Integrated security / CAC / PKI
- Multiple monitors / ergonomic mounting
- Windows/Linux operating systems
- System memory

#### **Ideal for:**

- Engineering
- Scientists
- Developers
- CAD/CAM drafting
- Video/film editing/animation
- ISO 9001:2008 quality controlled assembly and testing process



### **About Ace Technology Partners**

Acknowledged as one of the finest custom technology resellers in the U.S., ISO 9001 Certified Ace Technology Partners currently holds the following contracts: NETCENTS 2, SEWP V, NASPO ValuePoint (formerly WSCA), and CMAS (Calif.). It is a Woman-Owned Small Business operating in both the public sector and commercial sector. The company has been an industry leader since 1983. In addition to some of the finest academic institutions in the U.S., long-term clients include the U.S. Department of Energy and the U.S. Department of Defense. Ace Technology Partners has locations in New Jersey, Pennsylvania, Virginia, and Nevada. To contact Ace Technology Partners, call 1-877-223-2667 or 1-847-952-6900 or visit <http://www.acetechpartners.com>.

### **About the Client**

Located in Illinois, about 300 miles southwest of Chicago, Scott Air Force Base is one of the top strategic Air Force bases in the U.S. Its primary mission is global mobility. The base commands and controls all logistics of the U.S. military in air, over land and across the sea. Scott AFB also supplies forces to theater combatant commanders. The base is operated by the 375th Air Mobility Wing and is also home to the Air Force Reserve Command's 932nd Airlift Wing and the Illinois Air National Guard's 126th Air Refueling Wing.